



LEHIGH

UNIVERSITY

On-Campus Housing

The Partner

Our relationship with this client began in 2018, when Corporate Environments (CE), a furniture supplier aligned with MillerKnoll, reached out to us about furnishing a new residence hall for Lehigh University, a prestigious institution known for its scenic campus and commitment to student success.

During our first official project together in 2019, Lehigh was looking to enhance the living experience for students by updating and modernizing its furniture. Following this successful collaboration, the university called on us again in the summer of 2023 to complete an on-campus renovation project for one of their residence halls.

The Process

The goal for this project was to upgrade 205 existing student housing units (a total of 410 beds) with the same exceptional quality and timely service this partner has come to expect. Knowing we were up for the job, Lehigh bypassed the traditional bidding process and awarded the contract to our team.

This project involved the delivery and installation of over 2,600 new products designed to meet the evolving needs and preferences of students, including our Franklin 2-drawer Wardrobe and Mobile Pedestal, Apex Writing Desk, Adjustable Height Lofted Bed, Cornerstone 2-drawer Chest, and various bed accessories like a bookshelf, ladders, and safety rails. Though

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no project is completely challenge-free, this 2023 renovation went smoothly from order to delivery. And thanks to easy building access, even installation day was a breeze.

Added value!

Our work never ends with installation day! We focus on creating long-term partnerships with our clients by staying connected and proactive. Dean, a member of our team, visited Lehigh after the project to check in and maintain our partnership. While there, he touched base with their team, ensuring they were satisfied with their furniture and answering any questions they had about past orders.

"I was confident that they had the capabilities and expertise to serve our mutual customers."

- Joel Van Wyk, Director of Business Development

The Outcome

The success of this collaboration with Lehigh and CE was rooted in our ability to provide modern, sleek student housing furniture that significantly improved the live-learn environments by moving away from a traditional dorm aesthetic. As a result, this renovation revitalized a previously drab on-campus residential hall, reinforcing the university's commitment to providing top-notch living spaces.

The successful completion of the 2023 renovation solidified Smarter Furnishings as a trusted provider of quality student housing furniture. Today, the partnership between Lehigh University, Corporate Environments, and Smarter Furnishings is stronger than ever, and we're excited to see where a future with incredible partners takes us all.





We believe you
deserve a partner
that will give you
peace of mind
with proven
furniture solutions.

*Learn more about our solutions and our
commitment to service! Allowing our customers
to rest easy is why our customer partnerships
are among the longest in the industry.*



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sales@smarterfurnishings.com

(205) 621-2502

smarterfurnishings.com