



PRODUCT CATALOG





IN-HOUSE TURNKEY SOLUTIONS:

- **Business Development Managers** work closely with clients to understand their needs
- **Project Managers** ensure seamless coordination throughout the process
- **Logistics Manager** constantly managing domestic and international shipments
- **Warehouse Team** efficiently managing project and quick ship inventory
- **Installation Team** that give a solution until the last piece of furniture is in the unit.

BOOK A CONSULTATION

<https://smarterfurnishings.com/book-virtual-demo/>





“GREAT FURNITURE IS LIKE GREAT PEOPLE. IT’S BUILT FROM THE INSIDE OUT.”
-Johnny Tipton

OUR HISTORY

Although the company’s name has evolved over the years, its core business has remained steadfast. Johnny Tipton began selling furniture for student housing in the early 1970s before deciding to branch out on his own. In 1992, he founded Southeastern Contract, enlisting his son, Brian Tipton, to assist with sales. SEC operated as an independent representative with various furniture lines, but ultimately developed its own brand of purpose built furniture for the industry that Johnny Tipton served for several decades.

The family business expanded further in December 1997 when Dean Harvison started working with Johnny while dating his daughter, Tori. In 2000, Southeastern Contract was rebranded as Appalachian University Systems, commonly known as “AUS.” The company underwent another rebranding in 2020 to better align with the market, becoming known as Smarter Furnishings after Johnny Collins, CEO and Partner, joined the team.

Johnny Tipton remained actively involved until late 2006 when health issues began to arise. After months of research and misdiagnoses, he was officially diagnosed with ALS in 2007 and passed away on July 3, 2008. Though he is no longer with us, his legacy and core values still remain.

OUR PROMISE

For over 30 years Smarter Furnishings has been able to provide that **best in class** product and service by specializing in high-quality, durable furnishings designed for student living, backed by a 25-year warranty. We also provide a skilled in-house installation team, ensuring precision and reliability, while our commitment to on-time deliveries keeps your project on schedule.

Choosing Smarter Furnishings for furniture solutions combines exceptional craftsmanship, innovative design, and outstanding customer service—just as we were founded in 1992!

QUICK ESSENTIALS

Curated list of must-haves that are necessary for all life-styles with quick delivery available



QUICK ESSENTIALS



COR-CH2-301818

2-DRAWER CHEST

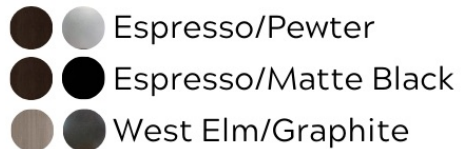
CORNERSTONE 2-DRAWER CHEST

Quick
Ship

DIMS:

30W x 18D x 18H

Available Colors



FREE STANDING BED

FREE STANDING BED



Quick
Ship

DIMS:

Full: 53W x 75D x 22H

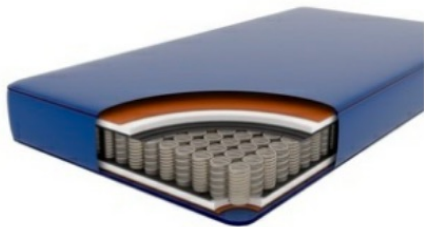
Full XL: 53W x 80D x 22H

Available Colors ● Matte Black Metal

MTS-NJ

MATTRESS

DOUBLE SIDED NYLON



Quick
Ship

DIMS:

Twin XL: 39W x 80D x 8H

Full: 54W x 75D x 8H

Full XL: 54W x 80D x 8H

QUICK ESSENTIALS



Quick Ship

DC-010#V-200#AAN205C

DESK CHAIR

BLACK METAL CHAIR WITH
BLACK VINYL UPHOLSTERED SEAT

DIMS:
19.25W x 22D x 32.25H - 18SH

Available Colors  Matte Black Metal
& Black Vinyl



Quick Ship

BX-BED1-TXL#3097

BED TWIN XL

WOOD ADJUSTABLE HEIGHT BED
TWIN XL. SAFETY RAIL REQUIRED

DIMS:
38W x 85D X 36H

Available Colors  Pinnacle Walnut



Quick Ship

AX-WD-402030

WRITING DESK

APEX WRITING DESK

DIMS:
40W x 20D x 30H

Available Colors   Pinnacle Walnut/Pewter
  Espresso/Pewter
  Espresso/Matte Black
  West Elm/Graphite

COLLECTION DETAILS



FRANKLIN

A timeless design that features HPL panels and solid wood internal construction.

Timeless Collection



LENOX

A timeless design that features HPL panels with solid wood internal and frame construction

Timeless Collection



APEX

A transitional design that features HPL panels with PVC edge banding, and metal bases that are fully welded with 16 & 18 gauge steel.

Transitional Collection



ACACIA

A transitional design that features HPL panels with PVC edge banding, and metal legs.

Transitional Collection



TIMELESS

Our timeless collection features well-proportioned and classic silhouettes and construction that stand the test of time.

STAY
TRUE
STAY
YOU





FR-WD1 & FR-HT1

**FRANKLIN 1-DRAWER
DESK WITH HUTCH**



FR-HT1-411224

FRANKLIN HUTCH
41W x 12D x 24H



FR-WD1 & FR-HT2

**FRANKLIN 1-DRAWER
DESK WITH 2-SHELF
HUTCH**



FR-HT2-411236

**FRANKLIN HUTCH
2-SHELF**
41W x 12D x 36H



FR-WD1

**FRANKLIN 1-DRAWER
DESK**

FR-WD1-362430-01
36W x 24D x 30H
FR-WD1-422430-01
42W x 24D x 30H



FR-WD

**FRANKLIN WRITING
DESK**

FR-WD-302430
30W x 24D x 30H
FR-WD-362430
36W x 24D x 30H
FR-WD-422430
42W x 24D x 30H



FR-PD4-422430

**FRANKLIN PEDESTAL
DESK 4-DRAWER**
42W x 24D x 30H



FR-PD2S2-422430

**FRANKLIN PEDESTAL
DESK**
42W x 24D x 30H



FR-CH5-242445

**FRANKLIN
5-DRAWER CHEST**
24W x 24D x 45H



FR-CH4-341836

**FRANKLIN
4-DRAWER CHEST**
34W x 18D x 36H



FR-CH3

**FRANKLIN
3-DRAWER CHEST**
FR-CH3-302430
30W x 24D x 30H
FR-CH3-362430
36W x 24D x 30H



FR-MP3-162430

**MOBILE PEDESTAL
WITH 3-DRAWERS**
16W x 24D x 30H



FR-MP2

MOBILE PEDESTAL WITH 2-DRAWERS

FR-MP2-162222
16W x 22D x 22H
FR-MP2-162430
16W x 24D x 30H



FR-MP1S1

MOBILE PEDESTAL WITH SHELF

FR-MP1S1-162222
16W x 22D x 22H
FR-MP1S1-162430
16W x 24D x 30H



FR-NS1-181826

NIGHTSTAND WITH 1-DRAWER

18W x 18D x 26H



FR-CH2S

FRANKLIN STACKABLE CHEST

FR-CH2S-301818
30W x 18D x 18H
FR-CH2S-302418
30W x 24D x 18H



FR-BK2-241530

FRANKLIN 2-SHELF BOOKCASE

24W x 15D x 30H



FR-BK3-241536

FRANKLIN 3-SHELF BOOKCASE

24W x 15D x 36H



FR-BK4-241548

FRANKLIN 4-SHELF BOOKCASE

24W x 15D x 48H



FR-BK5-241560

FRANKLIN 5-SHELF BOOKCASE

24W x 15D x 60H

Also available with casters!



FR-WR

WARDROBE

FR-WD-362472
36W x 24D x 72H
FR-WD-302472
30W x 24D x 72H



FR-WR1-362472

1-DRAWER WARDROBE

36W x 24D x 72H



FR-WR2-362472

2-DRAWER WARDROBE

36W x 24D x 72H

Available with Casters!



FR-WR3-362472

3-DRAWER WARDROBE

36W x 24D x 72H



LX-WD1-402030

LENOX DESK WITH 1-DRAWER

40W x 20D x 30H



LX-DT

LENOX DINING TABLE

LX-DT-363630

36W x 36D x 30H

LX-DT-366030

36W x 60D x 30H



LX-CH4-341836

LENOX CHEST 4-DRAWERS

34W x 18D x 36H



LX-CT-402018

LENOX COFFEE TABLE

40W x 20D x 18H



LX-NS1-181826-01

LENOX NIGHTSTAND 1-DRAWER

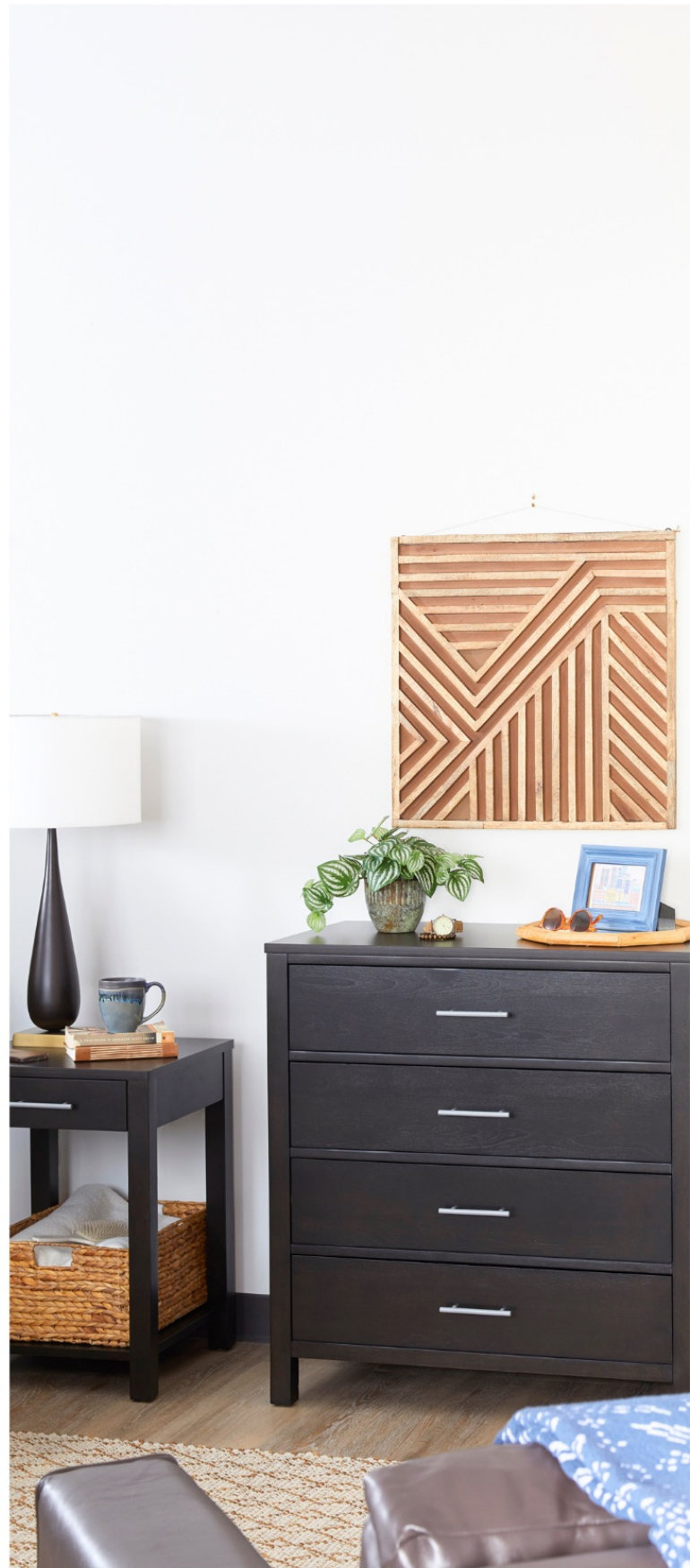
18W x 18D x 26H



LX-MU-481922-01

LENOX MEDIA UNIT

48W x 19D x 22H





TRANSITIONAL

These transitional pieces can easily complement various styles, making them a popular choice for creating cohesive interiors.





AX-ET-202020

APEX END TABLE
20W x 20D x 20H



AX-CTT-181825

APEX C TRAY TABLE
18W x 18D x 25H



AX-ET-181826-01

APEX END TABLE WITH SHELF
18W x 18D x 26H



AX-CT-402018

APEX COFFEE TABLE
40W x 20D x 18H



AX-CTR-3018

APEX ROUND COFFEE TABLE
30W x 30D x 18H



AX-DT

APEX DINING TABLE
AX-DT-303030
30W x 30D x 30H
AX-DT-363630
36W x 36D x 30H
AX-DT-424230
42W x 42D x 30H



AX-DTR-3630-X

APEX DINING TABLE ROUND WITH X BASE
36W x 30H



AX-CRT

COUNTER HEIGHT TABLE
AX-CRT-363636
36W x 36D x 36H
AX-CRT-424236
42W x 42D x 36H
AX-CRT-602436
60W x 24D x 36H



AX-MU2-401836

APEX MEDIA UNIT
40W x 18D x 36H



AX-MU-401824

APEX MEDIA UNIT
40W x 18D x 24H



AX-NS1

APEX NIGHTSTAND WITH DRAWER
AX-NS1-181822-01
18W x 18D x 22H
AX-NS1-181826-01
18W x 18D x 26H



AX-HB

APEX HEADBOARD
AX-HB-TXL
AX-HB-F-01
AX-HB-Q



COR-CH2

CORNERSTONE 2-DRAWER CHEST

COR-CH2-301818
30W x 18W x 18D
COR-CH2-302418
30W x 24W x 18D



AX-CH3

APEX 3-DRAWER CHEST

AX-CH3-302430
30W x 24D x 30H
AX-CH3-362430
36W x 24D x 30H



AX-CH4-341836

APEX 4-DRAWER CHEST

34W x 18D x 36H



AX-CH5-242445

APEX 5-DRAWER CHEST

24W x 24D x 45H



AX-CH6-541836

APEX 6-DRAWER CHEST

54W x 18D x 36H



AX-WD

APEX WRITING DESK

36W x 24D x 30H
40W x 20D x 30H
48W x 24D x 30H



AX-WD1

APEX 1-DRAWER DESK

36W x 24D x 30H
40W x 20D x 30H
40W x 24D x 30H
42W x 24D x 30H
48W x 24D x 30H



AX-WD2-402030

APEX 2-DRAWER DESK

40W x 20D x 30H



AX-PD2S2-422430

APEX 2-DRAWER PEDESTAL DESK

42W x 24D x 30H





AC-BK2-182018

ACACIA BOOKCASE
18W x 20D x 18H



AC-CH2-262018

ACACIA 2-DRAWER CHEST
26W x 20D x 18H

Also available with casters!



AC-WD1-342230

ACACIA WRITING DESK
34W x 22D x 30H



AC-MU-421824

ACACIA MEDIA UNIT
42W x 18D x 24H



AC-CTR-3018

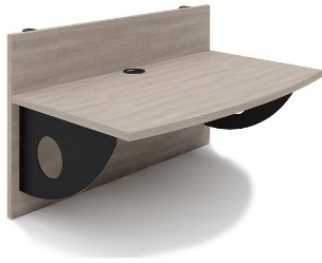
ACACIA COFFEE TABLE
30W x 18H



AC-DT-363630

ACACIA DINING TABLE
36W x 36D x 30H





BAX-HWD-322020

HOOK ON DESK

32W x 20D x 20H



DC-035S

**UPHOLSTERED DESK
CHAIR WITH SLED BASE**

18.5W x 22D x 31H- 18 SH



CBY-001

HOOK ON CUBBY

27W x 6D x 6H



SL-MU-481824

STERLING MEDIA UNIT

48W x 18D x 24H



AX-HT-340707

DESK HUTCH

34W x 7D x 7H



LIFT-D-CTR

3 LEG COFFEE TABLE

36W x 36D x 18H



EL-CTR-2917

**ELLINGTON
COFFEE TABLE**

28.8W x 28.8D x 17H



FR-MP1-182022

**POWERED MOBILE
PEDESTAL WITH
EXTENDABLE SHELF**

18W x 20D x 22H



LIFT-E-DT

DINING TABLE

36W x 36D x 30H



WOOD ADJUSTABLE HEIGHT BED

BX-BED1-TXL (Sinuous)
38W x 85D x 36H
BX-BED2-TXL (Tubular)
38W x 85D x 36H



LOFT KIT-WOOD

BX-LKIT-TXL
38W x 85.77D x 36H



WOOD LOFT BED

BX-LFT60-TXL
38W x 85.77D X 60H

Safety Rail Recommended



WOOD ADJUSTABLE HEIGHT BUNK BED

BX-BNK1-TXL72
38W x 85.77D x 72H

Safety Rail Recommended



METAL ADJUSTABLE HEIGHT BED

AX-BED1-TXL (Sinuous)
38W x 85D x 36H
AX-BED2-TXL (Tubular)
38W x 85D x 36H



LOFT KIT-METAL

AX-LKIT-TXL
38W x 85.77D x 36H



METAL LOFT BED

AX-LFT60-TXL
38W x 85.77D X 60H

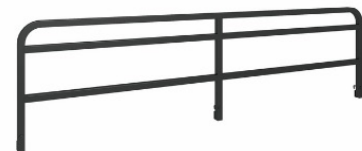
Safety Rail Recommended



METAL ADJUSTABLE HEIGHT BUNK BED

AX-BNK1-TXL72
38W x 85.77D x 72H

Safety Rail Recommended



SAFETY RAIL

65W x 1D x 17.95H



FREESTANDING BED

FS-T-397522-HV
39W x 75D x 22H
FS-F-537522-HV
53W x 75D x 22H
FS-FXL-537522-HV
53W x 80D x 22H
FS-Q-608022-HV
60W x 80D x 22H



**APEX HEADBOARD ON
FREESTANDING BED**

AX-BED-TXLH-22
39W x 80D x 22H
AX-BED-FH-22
54W x 75D x 22H
AX-BED-FXLH-22
54W x 80D x 22H
AX-BED-QH-22
60W x 80D x 22H



TUBULAR DECK

Offered in Twin, Twin XL,
Full, Full XL, & Queen



SINUOUS SPRING

Offered in Twin, Twin XL,
Full, Full XL, & Queen



LDR-004

METAL LADDER

14W x 3.25D x 72H



MTS-NJ

**DOUBLE SIDED NYLON
MATTRESS**

Offered in Twin, Twin XL,
Full, Full XL, & Queen



SEATING



DC-013

BUNSEN CHAIR



LEAF-01

LEAF CHAIR



LEAF-02

LEAF SLED BASE



AHC-50371PXL-TSK

TASK CHAIR

22W x 21D x 39H



DC-038S

DERBY CHAIR



DC-001

WOOD LADDER BACK



DC-010

UPHOLSTERED METAL



AHC-50371PXL-TSKNA

ARMLESS TASK CHAIR



DC-012

BENT PLYWOOD



MTPC

METAL TWO POSITION CHAIR



TPC

WOOD TWO POSITION CHAIR



TPC-WBUS

WOOD UPHOLSTERED TWO POSITION CHAIR

SEAT HEIGHT FOR DINING/DESK CHAIR IS 18"
COUNTER STOOL SEAT HEIGHT IS 25"
BAR STOOL SEAT HEIGHT IS 30"

BAR AND COUNTER STOOLS



CSB

**WOOD BACKLESS
COUNTER STOOL***



MBCS

**METAL BACKLESS
COUNTER STOOL***



CS-013-22

**METAL LEGS BACKLESS
COUNTER STOOL**



CS-038S

DERBY STOOL*



BS-010

**UPHOLSTERED METAL
BAR STOOL**



CS-010

**UPHOLSTERED METAL
COUNTER STOOL**



BS-012

**BENT PLYWOOD
BAR STOOL**



CS-012

**BENT PLYWOOD
COUNTER STOOL**



LEAF-06

LEAF STOOL*



SEAT HEIGHT FOR DINING/DESK CHAIR IS 18"
COUNTER STOOL SEAT HEIGHT IS 25"
BAR STOOL SEAT HEIGHT IS 30"

*AVAILABLE IN COUNTER OR BAR HEIGHT



COMMON SPACES

Custom Common and Lounge Space Furniture

Ask your Business Development Managers for your custom common space needs!



UPHOLSTERY





ULXT-OTTO-233019

LEXINGTON OTTOMAN
23W x 30D x 19H



ULXT-CHR

LEXINGTON LOUNGE CHAIR
34.25W x 33.27D x 35H



ULXT-LUV

LEXINGTON LOVESEAT
57.8W x 33.27D x 35H



ULXT-SOF78

LEXINGTON SOFA
78W x 33.27D x 35H



ULXT-SOF78-CHAISE

LEXINGTON SOFA WITH CHAISE
78W x 33.27D x 35H



ULXT-SEC-33

LEXINGTON SECTIONAL 3 X 3
87W x 87D x 35H



ULXT-SEC-34

LEXINGTON SECTIONAL 3 X 4
87W x 110D x 35H



BAYSHORE COLLECTION



**BAYSHORE
LOVESEAT**

UBS-LUV

62.6W x 38.25D x 31.25H



**BAYSHORE 3X3
SECTIONAL**

UBS-SEC-33

92.98W x 92.98D x 31.25H



**BAYSHORE
LOUNGE CHAIR**

UBS-CHR

39.17W x 38.25D x 31.25H



BAYSHORE SOFA

UBS-SOF

86W x 38.25D x 31.25H



UPR-OTT

PRINCETON OTTOMAN

23W x 30D x 18H



UPR-ACH

PRINCETON ARMLESS CHAIR

23W x 34.5D x 35.5H



UPR-CHR

PRINCETON LOUNGE CHAIR

35.5W x 34.5D x 35.5H



UPR-LUV

PRINCETON LOVESEAT

57.5W x 34.5D x 35.5H



UPR-SOF

PRINCETON SOFA

80W x 34.5D x 35.5H



UPR-CHAISE

PRINCETON CHAISE SOFA

61W x 80D x 35.5H

Available in Left and Right Options!



UPR-SEC-33

PRINCETON SECTIONAL 3 X 3

85.3W x 85.3D x 35.5H



UPR-SEC-34

PRINCETON SECTIONAL 3 X 4

85.3W x 110D x 35.5H



UPR-SEC-44

PRINCETON SECTIONAL 4 X 4

110W x 110D x 35.5H



UKS-ACH

KEYSTONE ARMLESS CHAIR

23W x 35D x 35H



UKS-CHR

KEYSTONE LOUNGE CHAIR

35W x 35D x 35H



UKS-LUV

KEYSTONE LOVESEAT

58W x 35D x 35H



UKS-SOF

KEYSTONE SOFA

81W x 35D x 35H



UKS-SEC-33

KEYSTONE SECTIONAL 3 X 3

87W x 87D x 35H



UKS-SEC-34

KEYSTONE SECTIONAL 3 X 4

87W x 110D x 35H

Keystone is available with removable and replaceable fabric as a Smart Solutions

LOUNGE CHAIRS



OCHARD PARK

OP-CHR

35W x 34.5D x 31H



GRAYSON

UGR-CHR

27.36W x 27.61D x 29.92H





UEW-CHR

EDGEWOOD CHAIR
59W x 36D x 26H



UEW-LUV

EDGEWOOD LOVESEAT
59W x 36D x 26H



UEW-OTT

EDGEWOOD OTTOMAN
23W x 30D x 19H



UEW-SOF

EDGEWOOD SOFA
82W x 36D x 26H



UEW-SEC-33

**EDGEWOOD SECTIONAL
3 X 3**
93.87W x 93.87D x 26H



UEW-SEC-34

**EDGEWOOD SECTIONAL
3 X 4**
118.67W x 93.87D x 26H



FINISH OPTIONS



PASADENA OAK



KENSINGTON MAPLE



KINGSWOOD WALNUT



LOFT OAK



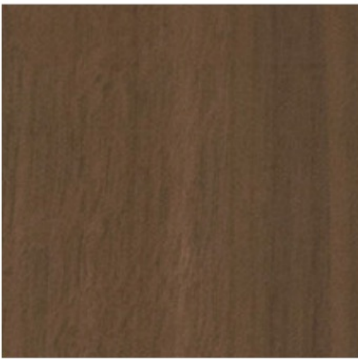
WEST ELM



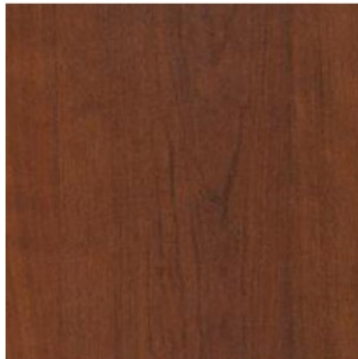
GREY ELM



PINNACLE WALNUT



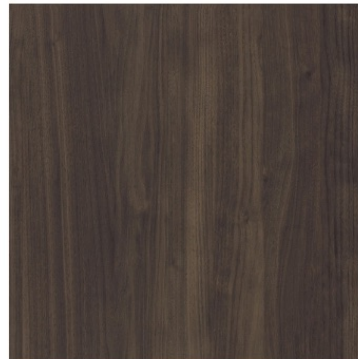
BROWN CHERRY



RED MAHOGANY



FLORENCE WALNUT



SKYLINE WALNUT



ESPRESSO





ROUTED FINGER



SMP-5



SMP-3



SMP-7



SMP-15



SMP-1



SMP-16



GRAPHITE



MATTE BLACK



PEWTER



VINYL FABRIC



GRAPHITE



GREYSTONE



AUGUSTA GREY



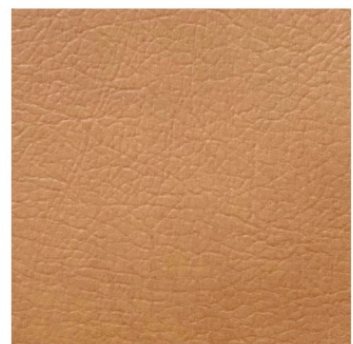
GUNMETAL



CHESTNUT



PECAN



APACHE CHOCOLATE



BLACK



SLATE



CADET GREY



LITE GREY



BLACK



SAND



OCEAN



SMARTER FEATURES



METAL

Metal is constructed with 16 & 18 gauge steel. Finished with powder coating which provides a tough finish that can withstand harsh conditions. And emits fewer volatile organic compounds (VOCs) compared to traditional paint.



FULLY WELDED

Fully welded steel frame that provide superior strength and integrity.

HIGH PRESSURE LAMINATE

Our product is constructed with HPL which is resistant to scratches, stains, and moisture, making it suitable for high-traffic areas and surfaces that require durability.



R&R FABRIC

The Keystone upholstery collection provides removable and replaceable fabric solutions. This allows the customer to buy the upholstery kit instead of the whole product for cosmetic changes.

R&R CASEGOODS

Our casegoods have removable and replaceable features for on-site adjustments.

SMARTER FEATURES



DRAWER CONSTRUCTION

Plywood drawer box designed with dovetail joints at the corners for enhanced durability and a polished finish.

SMARTER DRAWER GLIDES

The Smarter drawer glide is engineered to support a remarkable load-bearing capacity of up to 125 pounds, ensuring reliable performance and stability for your storage needs.



CERTIFICATIONS

All of our furniture complies with current fire safety codes and meets CARB-2 standards. Additionally, we have recently updated our designs to include enhanced anti-tip requirements for improved safety.



FURNITURE GLIDES

All of our furniture is equipped with high-quality non-marring nylon glides, designed to protect your floors from scratches and damage while ensuring smooth and easy movement.

CASEGOODS WARRANTY

Smarter Furnishings warrants its product to be free of defects in materials and workmanship under normal use and service for a period of 25 years (3 shift) from the date of invoice for all casegood products. During this time period, Smarter Furnishings will repair or replace free of charge any product that proves to be defective.



The products are sold only with such warranty as is expressly provided for in the preceding paragraph no other warranties, express or implied. Smarter Furnishings expressly excludes any warranty of merchantability or fitness for a particular purpose. Smarter Furnishings shall not be responsible for incidental or consequential damages for any breach of warranty with respect to products sold hereunder.

MATTRESS WARRANTY

Smarter Furnishings warrants its product to be free of defects in materials and workmanship under normal use and service for a period of 5 years from the date of invoice for all mattresses. During this time period, Smarter Furnishings will repair or replace free of charge any product that proves to be defective. The products are sold only with such warranty as is expressly provided for in the preceding paragraph no other warranties, express or implied. Smarter Furnishings expressly excludes any warranty of merchantability or fitness for a particular purpose. Smarter Furnishings shall not be responsible for incidental or consequential damages for any breach of warranty with respect to products sold hereunder.

UPHOLSTERY WARRANTY

Smarter Furnishings warrants its upholstery to be free of defects in materials and workmanship under normal use and service for the following -12 years for the frame, 5 years for the foam, and 1 year for Smarter Furnishings standard fabrics. All other fabrics will carry the manufacturer's warranty. During these time periods, Smarter Furnishings will repair or replace free of charge any product that proves to be defective.

The products are sold only with such warranty as is expressly provided for in the preceding paragraph no other warranties, express or implied. Smarter Furnishings expressly excludes any warranty of merchantability or fitness for a particular purpose. Smarter Furnishings shall not be responsible for incidental or consequential damages for any breach of warranty with respect to products sold hereunder.

Warranty Disclaimers:

Smarter Furnishing warranties do not apply to any item which is damaged due to misuse, neglect, alteration, abuse, or accident.

Rest easy![™]

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